



Alkermes Plc Reports Financial Results for the Fourth Quarter and Year Ended Dec. 31, 2019 and Provides Financial Expectations for 2020

February 13, 2020

-- Revenues of \$1.17 Billion in 2019, Driven by Year-Over-Year Growth of Proprietary Product Net Sales and VUMERITY® Milestone Payment --
-- 2019 GAAP Net Loss per Share of \$1.25 and Diluted Non-GAAP Earnings per Share of \$0.71 --
-- Financial Expectations for 2020 Reflect Growth of Proprietary Products and Impact of Strategic Restructuring --

DUBLIN, Feb. 13, 2020 /PRNewswire/ -- [Alkermes plc](#) (Nasdaq: ALKS) today reported financial results for the quarter and year ended Dec. 31, 2019 and provided financial expectations for 2020.

"2019 was an important year for Alkermes as we took active steps to shape the future of our business and continued to make a real-world impact in the treatment of serious diseases. We made significant progress on three fronts: driving growth in our proprietary product portfolio, advancing and expanding our diversified neuroscience and oncology pipeline, and positioning the business for long-term growth and future profitability," said Richard Pops, Chief Executive Officer of Alkermes. "Looking ahead, our priorities for 2020 are clear as we focus on commercial execution for VIVITROL® and ARISTADA®, prepare for potential approval and launch of ALKS 3831, advance the development of ALKS 4230, and continue to develop our pipeline of preclinical assets. We remain steadfast in our commitment to be a positive force for change through our science, our medicines, and our advocacy, as we advance patient-centered care."

Quarter Ended Dec. 31, 2019 Financial Highlights

- Total revenues for the quarter were \$412.7 million. This compared to \$315.8 million for the same period in the prior year.
- Net loss according to generally accepted accounting principles in the U.S. (GAAP) was \$5.4 million for the quarter, or a basic and diluted GAAP loss per share of \$0.03. This compared to GAAP net loss of \$9.7 million, or a basic and diluted GAAP loss per share of \$0.06, for the same period in the prior year.
- Non-GAAP net income was \$131.4 million for the quarter, or a non-GAAP basic and diluted earnings per share of \$0.83. This compared to non-GAAP net income of \$54.8 million, or a non-GAAP basic earnings per share of \$0.35 and non-GAAP diluted earnings per share of \$0.34, for the same period in the prior year.
- In October 2019, Alkermes implemented a strategic restructuring plan, which included the elimination of approximately 160 current positions across the organization, a decrease in the company's expected near-term hiring plans and the implementation of cost-saving measures related to external spend. These efforts are expected to result in cost savings of approximately \$150 million in 2020.
- In November 2019, Alkermes completed the acquisition of Rodin Therapeutics, Inc. (Rodin), a privately held biopharmaceutical company focused on developing novel, small molecule therapeutics for synaptopathies. At the closing of the transaction, Alkermes made a cash payment of \$98.1 million to Rodin's former security holders. This upfront cash payment was funded by Alkermes' available cash and was accounted for as an asset acquisition, with \$86.6 million of this upfront payment recorded as research and development (R&D) expense in the quarter.

Quarter Ended Dec. 31, 2019 Financial Results

Revenues

- Net sales of proprietary products were \$149.6 million, compared to \$132.7 million for the same period in the prior year.
 - Net sales of VIVITROL were \$92.8 million, compared to \$83.8 million for the same period in the prior year, representing an increase of approximately 11%.
 - Net sales of ARISTADA¹ were \$56.8 million, compared to \$48.8 million for the same period in the prior year, representing an increase of approximately 16%.
- Manufacturing and royalty revenues were \$107.3 million, compared to \$167.4 million for the same period in the prior year.
 - Manufacturing and royalty revenues from RISPERDAL CONSTA®, INVEGA SUSTENNA®/XEPLION® and INVEGA TRINZA®/TREVICTA® were \$79.1 million, compared to \$81.4 million for the same period in the prior year.
 - Manufacturing and royalty revenues from AMPYRA/FAMPYRA^{®i} were \$7.5 million, compared to \$38.8 million for the same period in the prior year, due to generic competition to AMPYRA entering the U.S. market in 2018.
 - Manufacturing and royalty revenues in the fourth quarter of 2018 included \$26.7 million related to Alkermes' share of proceeds from the sale of certain royalty streams by Zealand Pharma A/S related to products using Alkermes technology.
- Total revenues also included a \$150.0 million milestone payment from Biogen related to the U.S. Food and Drug Administration (FDA) approval of VUMERITY, of which \$144.8 million was recorded as license revenue and \$5.2 million was recorded as R&D revenue.
- R&D revenues were \$11.1 million, primarily related to R&D reimbursement from the company's collaboration with Biogen for VUMERITY and a portion of the milestone payment noted above.

Costs and Expenses

- Total operating expenses were \$422.7 million, compared to \$315.7 million for the same period in the prior year.
 - R&D expenses were \$198.2 million, which included \$86.6 million related to the acquisition of Rodin during the fourth quarter. Excluding this R&D charge related to Rodin, R&D expenses were \$111.6 million compared to \$109.0 million for the same period in the prior year.
 - Selling, General and Administrative (SG&A) expenses were \$154.5 million, compared to \$141.2 million for the same period in the prior year, primarily reflecting increased investment in the commercialization of ARISTADA and VIVITROL.
 - As a result of the restructuring implemented in October 2019, the company recorded a restructuring expense charge of \$13.4 million in the fourth quarter of 2019, consisting of one-time termination benefits for employee severance, benefits and related costs.

"Our 2019 results reflect volume growth of VIVITROL and ARISTADA, continued strength of our royalty and manufacturing portfolio and investment in the commercialization of our products and our research and development pipeline," commented James Frates, Chief Financial Officer of Alkermes. "We enter 2020 well positioned to drive growth of our proprietary product portfolio and advance our pipeline of novel oncology and neuroscience candidates. Our financial expectations for 2020 reflect anticipated net sales growth of our proprietary products and operating expenses in line with the predicted impact of the strategic restructuring that we implemented in the fourth quarter of 2019, reflecting our commitment to non-GAAP profitability while investing in the long-term growth of the company."

Calendar Year 2019 Financial Highlights

- Total revenues increased 7% to \$1.17 billion in 2019, which included VIVITROL net sales of \$335.4 million, ARISTADA net sales of \$189.1 million, and the \$150.0 million milestone payment from Biogen related to the approval of VUMERITY. This compared to total revenues of \$1.09 billion in 2018, which included VIVITROL net sales of \$302.6 million, ARISTADA net sales of \$147.7 million and license revenues of \$48.4 million from Biogen. Please see the tables at the end of this press release for a detailed breakdown of the revenues from our key commercial products.
- GAAP net loss was \$196.6 million, or a basic and diluted GAAP loss per share of \$1.25, for 2019. This compared to a GAAP net loss of \$139.3 million, or a basic and diluted GAAP loss per share of \$0.90, for 2018.
- Non-GAAP net income was \$112.2 million, or a non-GAAP basic and diluted earnings per share of \$0.71, for 2019, and excludes the impact of the acquisition of Rodin and the restructuring. This compared to non-GAAP net income of \$97.8 million, or a non-GAAP basic earnings per share of \$0.63 and non-GAAP diluted earnings per share of \$0.61, for 2018.
- At Dec. 31, 2019, Alkermes recorded cash, cash equivalents and total investments of \$614.4 million, compared to \$620.0 million at Dec. 31, 2018. At Dec. 31, 2019, the company's total debt outstanding was \$277.1 million, compared to \$279.3 million at Dec. 31, 2018.

Recent Events:

- ALKS 3831
 - In January 2020, the FDA accepted for review the company's New Drug Application (NDA) seeking approval of ALKS 3831 (olanzapine/samidorphan) for the treatment of schizophrenia and for the treatment of bipolar I disorder, and assigned the NDA a Prescription Drug User Fee Act (PDUFA) target action date of Nov. 15, 2020.
- VUMERITY
 - In October 2019, the FDA approved VUMERITY, a novel oral fumarate with a distinct chemical structure, for the treatment of relapsing forms of multiple sclerosis in adults, including clinically isolated syndrome, relapsing-remitting disease and active secondary progressive disease. Biogen holds the exclusive worldwide license to commercialize VUMERITY. In November 2019, Alkermes received a \$150 million milestone payment from Biogen related to the approval of VUMERITY.
- ALKS 4230
 - In November 2019, Alkermes presented preliminary clinical data from the ARTISTRY-1 phase 1/2 study investigating intravenous administration of ALKS 4230 as monotherapy and in combination with pembrolizumab in adults with advanced solid tumors, and study design details and preliminary safety data from the ARTISTRY-2 phase 1/2 study evaluating subcutaneous administration of ALKS 4230 as monotherapy and in combination with pembrolizumab at the 2019 Society for Immunotherapy of Cancer (SITC) Annual Meeting.
- HDAC-Inhibitor Platform
 - In November 2019, Alkermes announced the acquisition of Rodin, a privately held biopharmaceutical company focused on developing novel, small molecule therapeutics for synaptopathies, which expanded Alkermes' neuroscience development efforts into a wide range of neurodegenerative disorders.

Financial Expectations for 2020

The following outlines the company's financial expectations for 2020, which reflect the expected impact of the strategic restructuring implemented in 2019. All line items are according to GAAP, except as otherwise noted.

- **Revenues:** The company expects total revenues to range from \$1.03 billion to \$1.08 billion. Excluding license and R&D revenues from Biogen of approximately \$195 million related to the development and approval of VUMERITY recorded in 2019, this represents revenue growth of approximately 8%. Included in this total revenue expectation, Alkermes expects VIVITROL net sales to range from \$340 million to \$355 million, and ARISTADA net sales to range from \$220 million to \$235 million.
- **Cost of Goods Manufactured and Sold:** The company expects cost of goods manufactured and sold to range from \$185 million to \$195 million.
- **Research and Development (R&D) Expenses:** The company expects R&D expenses to range from \$405 million to \$430 million.
- **Selling, General and Administrative (SG&A) Expenses:** The company expects SG&A expenses to range from \$535 million to \$560 million.
- **Amortization of Intangible Assets:** The company expects amortization of intangibles to be approximately \$40 million.
- **Net Interest Expense:** The company expects interest expense and interest income to offset one another.
- **Income Tax Expense:** The company expects income tax expense of up to \$10 million.
- **GAAP Net Loss:** The company expects GAAP net loss to range from \$130 million to \$160 million, or a basic and diluted loss per share of \$0.82 to \$1.01, based on a weighted average share count of approximately 159 million shares outstanding.
- **Non-GAAP Net Income:** The company expects non-GAAP net income to range from \$40 million to \$70 million, or a non-GAAP basic earnings per share of \$0.25 to \$0.44, based on a weighted average basic share count of approximately 159 million shares outstanding and a non-GAAP diluted earnings per share of \$0.25 to \$0.43, based on a weighted average diluted share count of approximately 161 million shares outstanding.
- **Share-Based Compensation:** The company expects share-based compensation of approximately \$110 million.
- **Capital Expenditures:** The company expects capital expenditures to range from \$45 million to \$55 million.

Conference Call

Alkermes will host a conference call and webcast presentation with accompanying slides at 8:00 a.m. ET (1:00 p.m. GMT) on Thursday, Feb. 13, 2020, to discuss these financial results and provide an update on the company. The webcast may be accessed on the Investors section of Alkermes' website at www.alkermes.com. The conference call may be accessed by dialing +1 877 407 2988 for U.S. callers and +1 201 389 0923 for international callers. In addition, a replay of the conference call will be available from 11:00 a.m. ET (4:00 p.m. GMT) on Thursday, Feb. 13, 2020, through Thursday, Feb. 20, 2020, and may be accessed by visiting Alkermes' website or by dialing +1 877 660 6853 for U.S. callers and +1 201 612 7415 for international callers. The replay conference ID is 13698323.

About Alkermes plc

Alkermes plc is a fully integrated, global biopharmaceutical company developing innovative medicines in the fields of neuroscience and oncology. The company has a portfolio of proprietary commercial products focused on addiction and schizophrenia, and a pipeline of product candidates in development for schizophrenia, bipolar I disorder, neurodegenerative disorders and cancer. Headquartered in Dublin, Ireland, Alkermes plc has an R&D center in Waltham, Massachusetts; a research and manufacturing facility in Athlone, Ireland; and a manufacturing facility in Wilmington, Ohio. For more information, please visit Alkermes' website at www.alkermes.com.

Non-GAAP Financial Measures

This press release includes information about certain financial measures that are not prepared in accordance with GAAP, including non-GAAP net income (loss) and non-GAAP basic and diluted earnings (loss) per share. These non-GAAP measures are not based on any standardized methodology prescribed by GAAP and are not necessarily

comparable to similar measures presented by other companies.

Non-GAAP net income (loss) adjusts for one-time and non-cash charges by excluding from GAAP results: share-based compensation expense; amortization; depreciation; non-cash net interest expense; certain other one-time or non-cash items; and the income tax effect of these reconciling items.

The company's management and board of directors utilize these non-GAAP financial measures to evaluate the company's performance. The company provides these non-GAAP measures of the company's performance to investors because management believes that these non-GAAP financial measures, when viewed with the company's results under GAAP and the accompanying reconciliations, are useful in identifying underlying trends in ongoing operations. However, non-GAAP net income (loss) and non-GAAP basic and diluted earnings (loss) per share are not measures of financial performance under GAAP and, accordingly, should not be considered as alternatives to GAAP measures as indicators of operating performance. Further, non-GAAP net income (loss) and non-GAAP basic and diluted earnings (loss) per share should not be considered measures of our liquidity.

A reconciliation of GAAP to non-GAAP financial measures has been provided in the tables included in this press release.

Note Regarding Forward-Looking Statements

Certain statements set forth in this press release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, including, but not limited to, statements concerning: the company's expectations concerning future financial and operating performance, business plans or prospects, including the potential cost savings that may be achieved in connection with the company's implementation of a restructuring, the company's potential to achieve profitability and long-term growth, and expectations concerning continued revenue growth from the company's commercial products and royalty streams; the potential therapeutic and commercial value of the company's marketed and development products; the FDA's target PDUFA action date for, and potential approval of, the NDA for ALKS 3831; expectations concerning future development activities, including the advancement of the ALKS 4230 clinical development program, and expansion of the company's neuroscience and oncology pipeline; and expectations concerning the company's commercial activities, including launch preparations for ALKS 3831. The company cautions that forward-looking statements are inherently uncertain. The forward-looking statements are neither promises nor guarantees and they are necessarily subject to a high degree of uncertainty and risk. Actual performance and results may differ materially from those expressed or implied in the forward-looking statements due to various risks and uncertainties. These risks and uncertainties include, among others: the unfavorable outcome of litigation, including so-called "Paragraph IV" litigation and other patent litigation, related to any of our products or products using our proprietary technologies, which may lead to competition from generic drug manufacturers; data from clinical trials may be interpreted by the FDA in different ways than we interpret it; the FDA may not agree with our regulatory approval strategies or components of our filings for our products, including our clinical trial designs, conduct and methodologies and the adequacy of the data included in our filings to support the FDA's requirements for approval of the proposed indications; clinical development activities may not be completed on time or at all; the results of our clinical development activities may not be positive, or predictive of real-world results or of results in subsequent clinical trials; regulatory submissions may not occur or be submitted in a timely manner; the company and its licensees may not be able to continue to successfully commercialize their products; there may be a reduction in payment rate or reimbursement for the company's products or an increase in the company's financial obligations to governmental payers; the FDA or regulatory authorities outside the U.S. may make adverse decisions regarding the company's products; the company's products may prove difficult to manufacture, be precluded from commercialization by the proprietary rights of third parties, or have unintended side effects, adverse reactions or incidents of misuse; and those risks and uncertainties described under the heading "Risk Factors" in the company's most recent Annual Report on Form 10-K and in subsequent filings made by the company with the U.S. Securities and Exchange Commission ("SEC"), which are available on the SEC's website at www.sec.gov. Existing and prospective investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Except as required by law, the company disclaims any intention or responsibility for updating or revising any forward-looking statements contained in this press release.

VIVITROL® is a registered trademark of Alkermes, Inc.; ARISTADA® and ARISTADA INITIO® are registered trademarks of Alkermes Pharma Ireland Limited; RISPERDAL CONSTA®, INVEGA SUSTENNA®, XEPLION®, INVEGA TRINZA® and TREVICTA® are registered trademarks of Johnson & Johnson; VUMERITY® is a registered trademark of Biogen Inc., used by Alkermes under license; and AMPYRA® and FAMPYRA® are registered trademarks of Acorda Therapeutics, Inc. ("Acorda")

(tables follow)

ⁱ The term "ARISTADA" as used in this press release refers to ARISTADA and ARISTADA INITIO, unless the context indicates otherwise.

ⁱⁱ AMPYRA® (dalfampridine) Extended Release Tablets, 10 mg is developed and marketed in the U.S. by Acorda and outside the U.S. by Biogen Inc., under a licensing agreement with Acorda, as FAMPYRA® (prolonged-release fampridine tablets).

Alkermes plc and Subsidiaries Selected Financial Information (Unaudited)

| Condensed Consolidated Statements of Operations - GAAP (In thousands, except per share data) | Three Months Ended December 31, 2019 | Three Months Ended December 31, 2018 |
|---|---|---|
| Revenues: | | |
| Product sales, net | \$ 149,609 | \$ 132,650 |
| Manufacturing and royalty revenues | 107,287 | 167,422 |
| License revenues | 144,750 | 120 |
| Research and development revenue | 11,084 | 15,570 |
| Total Revenues | <u>412,730</u> | <u>315,762</u> |
| Expenses: | | |
| Cost of goods manufactured and sold | 46,482 | 49,117 |
| Research and development | 198,157 | 108,972 |
| Selling, general and administrative | 154,453 | 141,227 |
| Amortization of acquired intangible assets | 10,171 | 16,426 |
| Restructuring expense | 13,401 | — |
| Total Expenses | <u>422,664</u> | <u>315,742</u> |
| Operating (Loss) Income | <u>(9,934)</u> | <u>20</u> |
| Other Income (Expense), net: | | |
| Interest income | 3,191 | 3,292 |
| Interest expense | (3,196) | (3,478) |
| Change in the fair value of contingent consideration | 5,000 | (2,300) |
| Other income, net | 2,382 | 775 |
| Total Other Income (Expense), net | <u>7,377</u> | <u>(1,711)</u> |
| Loss Before Income Taxes | <u>(2,557)</u> | <u>(1,691)</u> |
| Provision for income taxes | 2,797 | 8,022 |
| Net Loss — GAAP | \$ (5,354) | \$ (9,713) |
| (Loss) Earnings Per Share: | | |
| GAAP loss per share — basic and diluted | <u>\$ (0.03)</u> | <u>\$ (0.06)</u> |

| | | |
|---------------------------------------|---------|---------|
| Non-GAAP earnings per share — basic | \$ 0.83 | \$ 0.35 |
| Non-GAAP earnings per share — diluted | \$ 0.83 | \$ 0.34 |

Weighted Average Number of Ordinary Shares Outstanding:

| | | |
|--------------------------|---------|---------|
| Basic and diluted — GAAP | 157,662 | 155,506 |
| Basic — Non-GAAP | 157,662 | 155,506 |
| Diluted — Non-GAAP | 159,073 | 159,518 |

An itemized reconciliation between net loss on a GAAP basis and non-GAAP net income is as follows:

| | | |
|--|-------------------|------------------|
| Net Loss — GAAP | \$ (5,354) | \$ (9,713) |
| Adjustments: | | |
| Share-based compensation expense | 21,387 | 29,314 |
| Amortization expense | 10,171 | 16,426 |
| Depreciation expense | 10,340 | 9,476 |
| Income tax effect related to reconciling items | 592 | 1,533 |
| Non-cash net interest expense | 168 | 169 |
| Change in the fair value of warrants and equity method investments | (930) | (410) |
| Change in the fair value of contingent consideration | (5,000) | 2,300 |
| Acquisition of IPR&D | 86,595 | — |
| Restructuring expense | 13,401 | — |
| Fixed asset impairment | — | 5,746 |
| Non-GAAP Net Income | \$ 131,370 | \$ 54,841 |

Condensed Consolidated Statements of Operations - GAAP
(In thousands, except per share data)

| | Year Ended December 31, 2019 | Year Ended December 31, 2018 |
|--|------------------------------------|------------------------------------|
| Revenues: | | |
| Product sales, net | \$ 524,499 | \$ 450,334 |
| Manufacturing and royalty revenues | 447,882 | 526,675 |
| License revenues | 145,750 | 48,370 |
| Research and development revenue | 52,816 | 68,895 |
| Total Revenues | 1,170,947 | 1,094,274 |
| Expenses: | | |
| Cost of goods manufactured and sold | 180,385 | 176,420 |
| Research and development | 512,833 | 425,406 |
| Selling, general and administrative | 599,449 | 526,408 |
| Amortization of acquired intangible assets | 40,358 | 65,168 |
| Restructuring expense | 13,401 | 0 |
| Total Expenses | 1,346,426 | 1,193,402 |
| Operating Loss | (175,479) | (99,128) |
| Other Expense, net: | | |
| Interest income | 13,976 | 9,238 |
| Interest expense | (13,601) | (15,437) |
| Change in the fair value of contingent consideration | (22,800) | (19,600) |
| Other income (expense), net | 848 | (2,040) |
| Total Other Expense, net | (21,577) | (27,839) |
| Loss Before Income Taxes | (197,056) | (126,967) |
| (Benefit) Provision for income taxes | (436) | 12,344 |
| Net Loss — GAAP | \$ (196,620) | \$ (139,311) |

(Loss) Earnings Per Share:

| | | |
|---|-----------|-----------|
| GAAP net loss per share — basic and diluted | \$ (1.25) | \$ (0.90) |
| Non-GAAP earnings per share — basic | \$ 0.71 | \$ 0.63 |
| Non-GAAP earnings per share — diluted | \$ 0.71 | \$ 0.61 |

Weighted Average Number of Ordinary Shares Outstanding:

| | | |
|--------------------------|---------|---------|
| Basic and diluted — GAAP | 157,051 | 155,112 |
| Basic — Non-GAAP | 157,051 | 155,112 |
| Diluted — Non-GAAP | 159,056 | 160,363 |

An itemized reconciliation between net loss on a GAAP basis and non-GAAP net income is as follows:

| | | |
|--|--------------|--------------|
| Net Loss — GAAP | \$ (196,620) | \$ (139,311) |
| Adjustments: | | |
| Share-based compensation expense | 100,977 | 105,357 |
| Amortization expense | 40,358 | 65,168 |
| Depreciation expense | 40,055 | 38,492 |
| Income tax effect related to reconciling items | 5,762 | (4,002) |
| Non-cash net interest expense | 673 | 700 |
| Change in the fair value of warrants and equity method investments | (1,837) | 190 |
| Change in the fair value of contingent consideration | 22,800 | 19,600 |

| | | |
|----------------------------|-------------------|------------------|
| Acquisition of IPR&D | 86,595 | — |
| Restructuring expense | 13,401 | 3,598 |
| Fixed asset impairment | — | 5,746 |
| Debt refinancing charge | — | 2,298 |
| Non-GAAP Net Income | \$ 112,164 | \$ 97,836 |

| Condensed Consolidated Balance Sheets (In thousands) | December 31, 2019 | December 31, 2018 |
|---|------------------------------|------------------------------|
| Cash, cash equivalents and total investments | \$ 614,370 | \$ 620,039 |
| Receivables | 257,086 | 292,223 |
| Contract assets | 8,386 | 8,230 |
| Inventory | 101,803 | 90,196 |
| Prepaid expenses and other current assets | 59,716 | 53,308 |
| Property, plant and equipment, net | 362,168 | 309,987 |
| Intangible assets, net and goodwill | 243,516 | 283,874 |
| Other assets | 158,358 | 167,150 |
| Total Assets | \$ 1,805,403 | \$ 1,825,007 |
| Long-term debt — current portion | \$ 2,843 | \$ 2,843 |
| Other current liabilities | 388,269 | 336,931 |
| Long-term debt | 274,295 | 276,465 |
| Contract liabilities — long-term | 22,068 | 9,525 |
| Other long-term liabilities | 32,486 | 27,958 |
| Total shareholders' equity | 1,085,442 | 1,171,285 |
| Total Liabilities and Shareholders' Equity | \$ 1,805,403 | \$ 1,825,007 |
| Ordinary shares outstanding (in thousands) | 157,779 | 155,757 |

This selected financial information should be read in conjunction with the consolidated financial statements and notes thereto included in Alkermes plc's Annual Report on Form 10-K for the year ended December 31, 2019, which the company intends to file in February 2020.

**Alkermes plc and Subsidiaries
Revenues for Calendar Year 2019 and 2018**

| (In thousands) | Three Months Ended March 31, 2019 | Three Months Ended June 30, 2019 | Three Months Ended September 30, 2019 | Three Months Ended December 31, 2019 | Year Ended December 31, 2019 |
|---|--|---|--|---|---|
| Revenues: | | | | | |
| PARTNERED LONG-ACTING ANTIPSYCHOTICS ⁽¹⁾ | \$ 75,605 | \$ 91,863 | \$ 76,716 | \$ 79,147 | \$ 323,331 |
| VIVITROL | 69,183 | 88,199 | 85,164 | 92,818 | 335,364 |
| ARISTADA | 30,298 | 48,436 | 53,610 | 56,791 | 189,135 |
| Key Commercial Product Revenues | 175,086 | 228,498 | 215,490 | 228,756 | 847,830 |
| Legacy Product Revenues | 33,310 | 36,034 | 27,067 | 28,140 | 124,551 |
| License Revenue ⁽²⁾ | — | 1,000 | — | 144,750 | 145,750 |
| Research and Development Revenues | 14,706 | 14,340 | 12,686 | 11,084 | 52,816 |
| Total Revenues | \$ 223,102 | \$ 279,872 | \$ 255,243 | \$ 412,730 | \$ 1,170,947 |

| (In thousands) | Three Months Ended March 31, 2018 | Three Months Ended June 30, 2018 | Three Months Ended September 30, 2018 | Three Months Ended December 31, 2018 | Year Ended December 31, 2018 |
|---|--|---|--|---|---|
| Revenues: | | | | | |
| PARTNERED LONG-ACTING ANTIPSYCHOTICS ⁽¹⁾ | \$ 68,790 | \$ 85,181 | \$ 77,202 | \$ 81,372 | \$ 312,545 |
| VIVITROL | 62,682 | 76,203 | 79,893 | 83,831 | 302,609 |
| ARISTADA | 29,160 | 33,604 | 36,142 | 48,819 | 147,725 |
| Key Commercial Product Revenues | 160,632 | 194,988 | 193,237 | 214,022 | 762,879 |
| Legacy Product Revenues | 45,811 | 43,060 | 39,209 | 86,050 | 214,130 |
| License Revenue ⁽³⁾ | — | 48,250 | — | 120 | 48,370 |
| Research and Development Revenues | 18,707 | 18,344 | 16,274 | 15,570 | 68,895 |
| Total Revenues | \$ 225,150 | \$ 304,642 | \$ 248,720 | \$ 315,762 | \$ 1,094,274 |

(1) - Includes RISPERDAL CONSTA, INVEGA SUSTENNA/XEPLION and INVEGA TRINZA/TREVICTA.

(2) - Includes a milestone payment received in the fourth quarter of 2019 which was allocated to the license sold to Biogen in connection with the VUMERITY collaboration.

(3) - Includes a milestone payment received in the second quarter of 2018 which was allocated to the license sold to Biogen in connection with the VUMERITY collaboration.

**Alkermes plc and Subsidiaries
2020 Guidance — GAAP to Non-GAAP Adjustments**

An itemized reconciliation between projected loss per share on a GAAP basis and projected earnings per share on a non-GAAP basis is as follows:

| (In millions, except per share data) | Amount | Shares | (Loss) Earnings Per Share |
|---|---------------|---------------|--------------------------------------|
|---|---------------|---------------|--------------------------------------|

| | | | | | |
|--|----|---------|-----|----|--------|
| Projected Net Loss — GAAP | \$ | (145.0) | 159 | \$ | (0.91) |
| Adjustments: | | | | | |
| Share-based compensation expense | | 110.0 | | | |
| Amortization expense | | 40.0 | | | |
| Depreciation expense | | 44.0 | | | |
| Non-cash net interest expense | | 1.0 | | | |
| Income tax effect related to reconciling items | | 5.0 | | | |
| Projected Net Income — Non-GAAP | \$ | 55.0 | 161 | \$ | 0.34 |

Projected GAAP and non-GAAP measures reflect mid-points within ranges of estimated guidance.

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View original content: <http://www.prnewswire.com/news-releases/alkermes-plc-reports-financial-results-for-the-fourth-quarter-and-year-ended-dec-31-2019-and-provides-financial-expectations-for-2020-301004133.html>

SOURCE Alkermes plc