



## Alkermes plc Reports Financial Results for the Fourth Quarter and Year Ended Dec. 31, 2021 and Provides Financial Expectations for 2022

February 16, 2022

**-- Revenues of \$1.17 Billion in 2021, GAAP Loss per Share of \$0.30 and Diluted Non-GAAP Earnings per Share of \$0.78 --  
-- Financial Expectations for 2022 and Updated Long-Term Profitability Targets Reflect Focus on Proprietary Products and Continued Operating Efficiency --**

DUBLIN, Feb. 16, 2022 /PRNewswire/ -- [Alkermes plc](#) (Nasdaq: ALKS) today reported financial results for the quarter and year ended Dec. 31, 2021 and provided financial expectations for 2022.

"In 2021, we made significant progress against our strategic priorities of growing our commercial business, expanding and advancing our development pipeline and driving profitability," said Richard Pops, Chief Executive Officer of Alkermes. "The year was highlighted by the FDA approval and our commercial launch of our oral atypical antipsychotic, LYBALVI<sup>®</sup>, which joined ARISTADA<sup>®</sup>, our long-acting injectable antipsychotic, in our psychiatry franchise. We drove new growth with VIVITROL<sup>®</sup> in the alcohol dependence indication. We met important pipeline milestones, initiating potential registration-enabling studies for nemvaleukin and advancing our HDAC inhibitor and orexin development candidates. In 2022, we are focused on execution as we advance the commercial launch of LYBALVI, enroll our nemvaleukin clinical studies, demonstrate disciplined allocation of capital and manage the business to drive long-term profitability and value creation for our shareholders."

### **Quarter Ended Dec. 31, 2021 Financial Highlights**

- Total revenues for the quarter were \$324.5 million. This compared to \$280.0 million for the same period in the prior year.
- Total operating expenses for the quarter were \$322.1 million. This compared to \$310.7 million for the same period in the prior year.
- Net income according to generally accepted accounting principles in the United States (GAAP) was \$0.9 million for the quarter, or a basic and diluted GAAP earnings per share of \$0.01. This compared to GAAP net loss of \$42.6 million, or a basic and diluted GAAP loss per share of \$0.27, for the same period in the prior year.
- Non-GAAP net income was \$38.5 million for the quarter, or a non-GAAP basic earnings per share of \$0.24 and diluted earnings per share of \$0.23. This compared to non-GAAP net income of \$16.5 million, or a non-GAAP basic and diluted earnings per share of \$0.10 for the same period in the prior year.

### **Year Ended Dec. 31, 2021 Financial Results**

#### **Revenues**

- Total revenues for the year were \$1.17 billion. This compared to \$1.04 billion in the prior year.
- Net sales of proprietary products for the year were \$627.4 million, compared to \$551.8 million in the prior year.
  - Net sales of VIVITROL were \$343.9 million, compared to \$310.7 million in the prior year, representing an increase of approximately 11%.
  - Net sales of ARISTADA<sup>i</sup> were \$275.4 million, compared to \$241.0 million in the prior year, representing an increase of approximately 14%.
  - Net sales of LYBALVI were \$8.2 million, following commercial launch in October 2021.
- Manufacturing and royalty revenues for the year were \$541.8 million, compared to \$484.0 million in the prior year.
  - Royalty revenues from INVEGA SUSTENNA<sup>®</sup>/XEPLION<sup>®</sup>, INVEGA TRINZA<sup>®</sup>/TREVICTA<sup>®</sup> and INVEGA HAFYERA<sup>®</sup> (the "long-acting INVEGA products") were \$303.1 million, compared to \$274.2 million in the prior year.
  - Manufacturing and royalty revenues from RISPERDAL CONSTA<sup>®</sup> were \$50.9 million, compared to \$71.4 million in the prior year.
  - Manufacturing and royalty revenues from VUMERITY<sup>®</sup> were \$87.4 million, compared to \$22.5 million in the prior year.

#### **Costs and Expenses**

- Total operating expenses for the year were \$1.20 billion, compared to \$1.15 billion in the prior year.
  - Cost of Goods Manufactured and Sold were \$197.4 million, compared to \$178.3 million in the prior year.
  - R&D expenses were \$406.5 million, compared to \$394.6 million in the prior year. R&D expenses in 2021 included a \$25.0 million development milestone paid to the former shareholders of Rodin Therapeutics, Inc. related to the company's HDAC inhibitor platform. Excluding this milestone, R&D expenses for the year were \$381.5 million.

- Selling, General and Administrative (SG&A) expenses were \$561.0 million, compared to \$538.8 million in the prior year, primarily reflecting increased investment to support the launch of LYBALVI.

#### Profitability

- GAAP net loss for the year was \$48.2 million, or a basic and diluted GAAP loss per share of \$0.30 and included the \$25.0 million development milestone. This compared to GAAP net loss of \$110.9 million, or a basic and diluted GAAP loss per share of \$0.70, in the prior year.

- Non-GAAP net income for the year was \$129.1 million, or a non-GAAP basic earnings per share of \$0.80 and diluted earnings per share of \$0.78 and included the \$25.0 million development milestone. This compared to non-GAAP net income of \$68.6 million, or a non-GAAP basic and diluted earnings per share of \$0.43, in the prior year.

#### Balance Sheet

- At Dec. 31, 2021, Alkermes recorded cash, cash equivalents and total investments of \$765.7 million, compared to \$659.8 million at Dec. 31, 2020, driven primarily by the company's operating results and changes in working capital. The company's total debt outstanding as of Dec. 31, 2021 was \$295.8 million.

"In 2021, we managed the business to achieve the high end of our overall financial expectations, as we drove topline growth, continued to optimize our cost structure and focused on operational efficiencies. At the same time, we invested in key strategic priorities including the launch of LYBALVI and the nemvaleukin development program," commented Iain Brown, Chief Financial Officer of Alkermes. "We enter 2022 in a solid financial position. Our financial expectations for the year reflect our continued focus on driving the growth of our proprietary products and disciplined capital allocation focused on opportunities with high potential return on investment in support of the company's strategy and to drive shareholder value creation."

#### Financial Expectations for 2022

The following financial expectations for 2022 assume improvement in COVID-19 pandemic-related disruptions, beginning in the second quarter. If current disruptions do not decrease as anticipated, or if new COVID-19-related disruptions emerge, the company's ability to meet these expectations could be negatively impacted. These financial expectations also reflect removal of all royalties from worldwide sales of the long-acting INVEGA products beginning in 2022. Alkermes has, to date, only received notice of partial termination relating to royalties from the long-acting INVEGA products in the U.S., after January 2022. Alkermes has not received a notice of termination from Janssen in respect of any markets outside the U.S. However, for financial planning purposes only, the company has decided to remove all royalties related to sales in markets outside the U.S. after May 2022. Alkermes continues to disagree with the position taken by Janssen and is prepared to pursue all options at its disposal to enforce its contractual rights and address any unauthorized use of its intellectual property.

All line items are according to GAAP, except as otherwise noted.

#### ***In millions (except per share amounts) 2022 Expectations***

Total Revenue	\$1,000 – \$1,090
VIVITROL Net Sales	\$355 – \$385
ARISTADA Net Sales	\$290 – \$320
LYBALVI Net Sales	\$55 – \$75
INVEGA Franchise Royalties*	\$45 – \$50
Cost of Goods Sold	\$215 – \$225
R&D Expenses	\$385 – \$415
SG&A Expenses	\$575 – \$605
Amortization of Intangible Assets	~\$35
Other Expense, Net	\$5 – \$10
Income Tax Benefit	(\$10) – (\$15)
GAAP Net Loss	(\$180) – (\$210)
GAAP Net Loss per Share <sup>+</sup>	(\$1.10) – (\$1.29)
Non-GAAP Net Loss	(\$30) – \$0
Non-GAAP Loss Per Share <sup>+</sup>	(\$0.18) – \$0.00
Capital Expenditures	\$35 – \$40

\*Reflects royalties related to sales of INVEGA SUSTENNA/INVEGA TRINZA/INVEGA HAFYERA in the U.S. through January 2022 and royalties related to sales of XEPLION/TREVICTA through May 2022.

<sup>+</sup>2022 per share expectations are calculated based on a weighted average basic share count of approximately 163.0 million shares outstanding and a weighted average diluted share count of approximately 166.5 million shares outstanding.

Mr. Brown continued, "Over the last several years, we have worked to position the business such that our topline performance will be fueled primarily by the growth of our proprietary products. We estimate that the early termination of the Janssen license agreement in the United States and the impact of its potential termination outside the United States would together reduce our total revenues by approximately \$260 million in 2022. From an operational perspective, we have adapted our budget, recognizing that even if we are able to favorably resolve our situation with Janssen, that resolution could take time. Today we are updating our long-term profitability targets to reflect exclusion of worldwide royalties from the long-acting INVEGA products. In the event that the situation with Janssen resolves in a manner favorable to Alkermes, or Janssen does not terminate our license agreement in markets outside the U.S., we would be positioned to accelerate the achievement of these targets. The revised profitability targets that we are announcing today reflect feedback from many of our institutional shareholders, our commitment to continued expense management and our focus on driving long-term profitability."

#### Profitability Targets

The company today updated its long-term profitability targets to reflect the removal of all royalty revenues related to sales of the long-acting INVEGA products in the U.S. after January 2022 and outside the U.S. after May 2022. The company is not providing reconciliations of, or comparable GAAP measures for, the following updated non-GAAP profitability targets, as they are not determinable without unreasonable efforts.\*

The company is committed to achieving:

- FY 2025 non-GAAP net income equal to 25% of the company's total revenues and EBITDA<sup>ii</sup> margin of 20% of total revenues
- FY 2026 non-GAAP net income equal to 30% of the company's total revenues and EBITDA margin of 25% of total revenues

As a bridge to these long-term profitability targets, the company expects to achieve non-GAAP net income in the range of 15% to 20% of the company's total revenues in FY 2024.

#### **Recent Events:**

##### Psychiatry and Addiction

- In October 2021, the company presented clinical data and epidemiology and health economics and outcomes research from its psychiatry and addiction portfolios at scientific conferences, including Psych Congress, the International Society for Affective Disorders (ISAD) Conference, and the Neuroscience Education Institute (NEI) Congress.
- In February 2022, the company announced positive topline results from ENLIGHTEN-Early, a phase 3b study that evaluated the effect of LYBALVI compared to olanzapine on body weight in patients with schizophrenia, schizophreniform disorder or bipolar I disorder who were early in their illness. The company plans to submit results from the ENLIGHTEN-Early study to a peer-reviewed journal for publication and present full study results at upcoming scientific meetings.

##### Oncology

- In November 2021, the company presented data from the ION-01 study, a phase 2 trial evaluating intravenous nemvaleukin alfa ("nemvaleukin") in combination with pembrolizumab (KEYTRUDA<sup>®</sup>) in patients with recurrent or metastatic head and neck squamous cell carcinoma that had previously progressed on an anti-PD-(L)1 therapy, at the Society for Immunotherapy of Cancer's (SITC) 36th Annual Meeting.
- In January 2022, the company presented a poster at the American Society of Clinical Oncology (ASCO) Gastrointestinal (GI) Cancers Symposium, highlighting clinical data related to advanced GI cancers from ARTISTRY-1, a phase 1/2 study evaluating the tolerability and efficacy of nemvaleukin administered intravenously as a monotherapy and in combination with pembrolizumab, and preclinical data from the study of nemvaleukin in combination with novel agents in GI cancers.

##### Neuroscience

- In November 2021, the company announced dosing of the first subject in a phase 1 study evaluating the safety and tolerability of ALKS 1140 in healthy adults. ALKS 1140 is designed to increase functional synaptic connections and synaptic integrity in the brain.

##### Corporate

- In November 2021, the company announced the appointment of a new independent director, Cato T. Laurencin, M.D., Ph.D., to the company's Board of Directors. Dr. Laurencin was designated by Sarissa Capital Management LP and certain affiliates (collectively "Sarissa") in connection with Sarissa's April 2021 agreement with the company. Dr. Laurencin brings significant experience across a wide range of medical and scientific disciplines, strong administrative skills, and a focus on public health that is consistent with the company's values and business strategy.

##### Other

- In November 2021, the company announced receipt of notices of partial termination in respect of two license agreements with Janssen Pharmaceutica N.V., a subsidiary of Johnson & Johnson Company and, under these agreements, a licensee and recipient of Alkermes' nanoparticulate formulation technology, known as NanoCrystal<sup>®</sup> technology. The terminations impact know-how royalties related to sales of long-acting INVEGA products and other products in the United States.

#### **Conference Call**

Alkermes will host a conference call and webcast presentation with accompanying slides at 8:00 a.m. ET (1:00 p.m. GMT) on Wednesday, Feb. 16, 2022, to discuss these financial results and provide an update on the company. The webcast may be accessed on the Investors section of Alkermes' website at [www.alkermes.com](http://www.alkermes.com). The conference call may be accessed by dialing +1 877 407 2988 for U.S. callers and +1 201 389 0923 for international callers. In addition, a replay of the conference call will be available from 11:00 a.m. ET (4:00 p.m. GMT) on Wednesday, Feb. 16, 2022, through Wednesday, Feb. 23, 2022, and may be accessed by visiting Alkermes' website or by dialing +1 877 660 6853 for U.S. callers and +1 201 612 7415 for international callers. The replay conference ID is 13726455.

## **About Alkermes plc**

Alkermes plc is a fully-integrated, global biopharmaceutical company developing innovative medicines in the fields of neuroscience and oncology. The company has a portfolio of proprietary commercial products focused on alcohol dependence, opioid dependence, schizophrenia and bipolar I disorder, and a pipeline of product candidates in development for neurodegenerative disorders and cancer. Headquartered in Dublin, Ireland, Alkermes has an R&D center in Waltham, Massachusetts; a research and manufacturing facility in Athlone, Ireland; and a manufacturing facility in Wilmington, Ohio. For more information, please visit Alkermes' website at [www.alkermes.com](http://www.alkermes.com).

## **Non-GAAP Financial Measures**

This press release includes information about certain financial measures that are not prepared in accordance with GAAP, including non-GAAP net income (loss), non-GAAP basic and diluted earnings (loss) per share, non-GAAP net income margin (non-GAAP net income/total revenue) and EBITDA margin (EBITDA/total revenue). These non-GAAP measures are not based on any standardized methodology prescribed by GAAP and are not necessarily comparable to similar measures presented by other companies.

Non-GAAP net income (loss) adjusts for certain one-time and non-cash charges by excluding from GAAP results: share-based compensation expense; amortization; depreciation; non-cash net interest expense; certain other one-time or non-cash items; and the income tax effect of these reconciling items. EBITDA represents earnings before interest, tax, depreciation and amortization; earnings include share-based compensation expense.

The company's management and Board of Directors utilize these non-GAAP financial measures to evaluate the company's performance. The company provides these non-GAAP measures of the company's performance to investors because management believes that these non-GAAP financial measures, when viewed with the company's results under GAAP and the accompanying reconciliations, are useful in identifying underlying trends in ongoing operations. However, non-GAAP net income (loss), non-GAAP basic and diluted earnings (loss) per share, non-GAAP net income margin and EBITDA margin are not measures of financial performance under GAAP and, accordingly, should not be considered as alternatives to GAAP measures as indicators of operating performance. Further, non-GAAP net income (loss), non-GAAP basic and diluted earnings (loss) per share, non-GAAP net income margin and EBITDA margin should not be considered measures of the company's liquidity.

A reconciliation of GAAP to non-GAAP financial measures has been provided in the tables included in this press release.

\*The company has not provided full financial expectations for time periods after the year ending Dec. 31, 2022 and therefore is not providing reconciliations of, or comparable GAAP measures for, non-GAAP net income margins or EBITDA margins, for time periods after the year ending Dec. 31, 2022. Reconciliations of such forward-looking non-GAAP profitability measures to comparable GAAP measures are not determinable without unreasonable efforts due to the inherent difficulty in forecasting and quantifying certain future financial amounts necessary for such reconciliations, which amounts could have a significant impact on the company's future financial results, including such non-GAAP profitability measures and the comparable GAAP financial measures.

## **Note Regarding Forward-Looking Statements**

Certain statements set forth in this press release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, including, but not limited to, statements concerning: the company's expectations concerning its future financial and operating performance, business plans or prospects, including plans to drive growth, long-term profitability and shareholder value creation and the company's profitability targets and its ability to achieve such targets; the potential impacts on the company of Janssen's notice of partial termination; the company's expectations of improvement in COVID-19-related disruptions; the potential therapeutic and commercial value of the company's marketed and development products; the company's expectations concerning its future development activities and commercial activities, including in respect of investments in the company's development pipeline and the launch of LYBALVI. The company cautions that forward-looking statements are inherently uncertain. The forward-looking statements are neither promises nor guarantees and they are necessarily subject to a high degree of uncertainty and risk. Actual performance and results may differ materially from those expressed or implied in the forward-looking statements due to various risks and uncertainties. These risks and uncertainties include, among others: the company may not be able to achieve its revised financial and profitability metrics in a timely manner or at all; the impacts of the ongoing COVID-19 pandemic and continued efforts to mitigate its spread on the company's business, results of operations or financial condition, including impacts on healthcare systems and patient and healthcare provider access to the company's commercial products; the unfavorable outcome of arbitration or litigation, including so-called "Paragraph IV" litigation and other patent litigation, or other disputes related to the company's products or products using the company's proprietary technologies; clinical development activities may not be completed on time or at all; the results of the company's development activities may not be positive, or predictive of final results from such activities, results of future development activities or real-world results; the U.S. Food and Drug Administration (FDA) may not agree with the company's regulatory approval strategies or components of the company's marketing applications or the adequacy of the data and other information included in its submissions to support the FDA's requirements for approval; regulatory submissions may not occur or be submitted in a timely manner; the FDA or regulatory authorities outside the U.S. may make adverse decisions regarding the company's products; the company and its licensees may not be able to continue to successfully commercialize their products or support growth of revenue from such products; there may be a reduction in payment rate or reimbursement for the company's products or an increase in the company's financial obligations to government payers; the company's products may prove difficult to manufacture, be precluded from commercialization by the proprietary rights of third parties, or have unintended side effects, adverse reactions or incidents of misuse; and those risks and uncertainties described under the heading "Risk Factors" in the company's most recent Annual Report on Form 10-K and in subsequent filings made by the company with the U.S. Securities and Exchange Commission (SEC), which are available on the SEC's website at [www.sec.gov](http://www.sec.gov). Existing and prospective investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Except as required by law, the company disclaims any intention or responsibility for updating or revising any forward-looking statements contained in this press release.

VIVITROL® is a registered trademark of Alkermes, Inc.; ARISTADA®, ARISTADA INITIO® and LYBALVI® are registered trademarks of Alkermes Pharma Ireland Limited, used by Alkermes, Inc. under license; RISPERDAL CONSTA®, INVEGA SUSTENNA®, XEPLION®, INVEGA TRINZA®, TREVICTA®, and INVEGA HAFYERA® are registered trademarks of Johnson & Johnson Company; VUMERITY® is a registered trademark of Biogen MA Inc., used by Alkermes under license; and KEYTRUDA® is a registered trademark of Merck Sharp & Dohme Corp., a subsidiary of Merck & Co., Inc., Kenilworth, NJ, USA.

## **Important Additional Information and Where to Find It**

The company intends to file a definitive proxy statement, accompanying proxy card and other relevant documents with the SEC in connection with the solicitation of proxies for the company's 2022 Annual General Meeting of Shareholders. BEFORE MAKING ANY VOTING DECISION, SHAREHOLDERS OF THE COMPANY ARE URGED TO READ ALL RELEVANT DOCUMENTS FILED WITH OR FURNISHED TO THE SEC, INCLUDING THE COMPANY'S DEFINITIVE PROXY STATEMENT AND ANY AMENDMENTS AND SUPPLEMENTS THERETO, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION. Investors and shareholders will be able to obtain a copy of the definitive proxy statement and other documents filed by the company with the SEC free of charge from the SEC's website at [www.sec.gov](http://www.sec.gov). In addition, copies will be available at no charge by visiting the "Investors" section of the company's website at [www.alkermes.com](http://www.alkermes.com), as soon as reasonably practicable after such materials are filed with, or furnished to, the SEC.

#### Certain Information Regarding Participants in the Solicitation

The company, its directors and certain of its executive officers are participants in the solicitation of proxies from shareholders in respect of the company's 2022 Annual General Meeting of Shareholders. Information regarding the names of such participants and their respective interests in the company by security holdings or otherwise is set forth in the company's Form 10-K for the year ended Dec. 31, 2021, to be filed with the SEC on or around Feb. 16, 2022; the company's definitive proxy statement for the company's 2021 Annual General Meeting of Shareholders, filed with the SEC on May 10, 2021; the company's Current Reports on Form 8-K filed with the SEC from time to time; and in Initial Statements of Beneficial Ownership on Form 3 or Statements of Change in Ownership on Form 4 filed with the SEC from time to time. These documents can be obtained free of charge from the sources indicated above. Additional information regarding the direct and indirect interests of these participants, by security holdings or otherwise, will also be included in the definitive proxy statement for the company's 2022 Annual General Meeting of Shareholders and other relevant materials to be filed with the SEC, if and when they become available.

(tables follow)

<sup>i</sup> The term "ARISTADA" as used in this press release refers to ARISTADA and ARISTADA INITIO<sup>®</sup>, unless the context indicates otherwise.

<sup>ii</sup> Calculated as earnings before interest, taxation, depreciation, amortization and one-time items, includes share-based compensation expenses.

#### Alkermes plc and Subsidiaries Selected Financial Information (Unaudited)

Condensed Consolidated Statements of Operations - GAAP (In thousands, except per share data)	Three Months Ended December 31, 2021	Three Months Ended December 31, 2020
Revenues:		
Product sales, net	\$ 178,916	\$ 148,961
Manufacturing and royalty revenues	143,372	130,893
License revenue	2,000	—
Research and development revenue	175	141
Total Revenues	<u>324,463</u>	<u>279,995</u>
Expenses:		
Cost of goods manufactured and sold	53,682	42,922
Research and development	98,374	112,107
Selling, general and administrative	160,408	145,778
Amortization of acquired intangible assets	9,616	9,917
Total Expenses	<u>322,080</u>	<u>310,724</u>
Operating Income (Loss)	<u>2,383</u>	<u>(30,729)</u>
Other Expense, net:		
Interest income	453	1,036
Interest expense	(2,405)	(1,869)
Change in the fair value of contingent consideration	(750)	(12,681)
Other income, net	546	2,597
Total Other Expense, net	<u>(2,156)</u>	<u>(10,917)</u>
Loss Before Income Taxes	<u>227</u>	<u>(41,646)</u>
Income Tax (Benefit) Provision	(646)	996
<b>Net Income (Loss) — GAAP</b>	<u>\$ 873</u>	<u>\$ (42,642)</u>
<b>Earnings (Loss) Per Share:</b>		
GAAP earnings (loss) per share — basic and diluted	<u>\$ 0.01</u>	<u>\$ (0.27)</u>
Non-GAAP earnings per share — basic	<u>\$ 0.24</u>	<u>\$ 0.10</u>
Non-GAAP earnings per share — diluted	<u>\$ 0.23</u>	<u>\$ 0.10</u>
<b>Weighted Average Number of Ordinary Shares Outstanding:</b>		
Basic — GAAP and Non-GAAP	<u>161,833</u>	<u>159,153</u>
Diluted — GAAP	<u>166,803</u>	<u>159,153</u>
Diluted — Non-GAAP	<u>166,803</u>	<u>161,267</u>

An itemized reconciliation between net income (loss) on a GAAP basis and non-GAAP net income is as follows:

<b>Net Income (Loss) — GAAP</b>	\$	873	\$	(42,642)
Adjustments:				
Share-based compensation expense		19,020		24,884
Depreciation expense		11,527		10,411
Amortization expense		9,616		9,917
Income tax effect related to reconciling items		(3,355)		1,121
Non-cash net interest expense		117		166
Change in the fair value of contingent consideration		750		12,681
<b>Non-GAAP Net Income</b>	<b>\$</b>	<b>38,548</b>	<b>\$</b>	<b>16,538</b>

**Alkermes plc and Subsidiaries**  
**Selected Financial Information (Unaudited)**

<b>Condensed Consolidated Statements of Operations - GAAP</b> <b>(In thousands, except per share data)</b>	<b>Year Ended</b> <b>December 31, 2021</b>	<b>Year Ended</b> <b>December 31, 2020</b>
Revenues:		
Product sales, net	\$ 627,424	\$ 551,760
Manufacturing and royalty revenues	541,807	484,000
License revenue	3,500	1,050
Research and development revenue	1,020	1,946
Total Revenues	1,173,751	1,038,756
Expenses:		
Cost of goods manufactured and sold	197,387	178,316
Research and development	406,526	394,588
Selling, general and administrative	560,977	538,827
Amortization of acquired intangible assets	38,148	39,452
Total Expenses	1,203,038	1,151,183
Operating Loss	(29,287)	(112,427)
Other (Expense) Income, net:		
Interest income	2,408	6,960
Interest expense	(11,219)	(8,659)
Change in the fair value of contingent consideration	(1,427)	3,945
Other income, net	219	13,644
Total Other (Expense) Income, net	(10,019)	15,890
Loss Before Income Taxes	(39,306)	(96,537)
Income Tax Provision	8,863	14,324
<b>Net Loss — GAAP</b>	<b>\$ (48,169)</b>	<b>\$ (110,861)</b>

**(Loss) Earnings Per Share:**

GAAP loss per share — basic and diluted	\$ (0.30)	\$ (0.70)
Non-GAAP earnings per share — basic	\$ 0.80	\$ 0.43
Non-GAAP earnings per share — diluted	\$ 0.78	\$ 0.43

**Weighted Average Number of Ordinary Shares Outstanding:**

Basic and diluted — GAAP	160,942	158,803
Basic — Non-GAAP	160,942	158,803
Diluted — Non-GAAP	164,753	159,861

An itemized reconciliation between net loss on a GAAP basis and non-GAAP net income is as follows:

<b>Net Loss — GAAP</b>	<b>\$ (48,169)</b>	<b>\$ (110,861)</b>
Adjustments:		
Share-based compensation expense	87,623	90,161
Depreciation expense	40,505	42,402
Amortization expense	38,148	39,452
Income tax effect related to reconciling items	6,994	10,092
Non-cash net interest expense	469	666
Change in the fair value of contingent consideration	1,427	(3,945)
Debt refinancing	2,109	—
Acquisition of IPR&D	—	674
<b>Non-GAAP Net Income</b>	<b>\$ 129,106</b>	<b>\$ 68,641</b>

**Condensed Consolidated Balance Sheets**  
**(In thousands)**

	<b>December 31,</b> <b>2021</b>	<b>December 31,</b> <b>2020</b>
Cash, cash equivalents and total investments	\$ 765,741	\$ 659,807
Receivables	313,193	275,143
Inventory	150,335	125,738

Contract assets		13,363		14,401
Prepaid expenses and other current assets		48,967		60,662
Property, plant and equipment, net		341,054		350,003
Intangible assets, net and goodwill		166,916		204,064
Other assets		224,915		259,912
<b>Total Assets</b>		<b>\$ 2,024,484</b>		<b>\$ 1,949,730</b>
Long-term debt — current portion		\$ 3,000		\$ 2,843
Other current liabilities		468,286		435,415
Long-term debt		292,804		272,118
Contract liabilities — long-term		11,491		16,397
Other long-term liabilities		136,319		155,975
Total shareholders' equity		1,112,584		1,066,982
<b>Total Liabilities and Shareholders' Equity</b>		<b>\$ 2,024,484</b>		<b>\$ 1,949,730</b>
Ordinary shares outstanding (in thousands)		161,937		159,161

This selected financial information should be read in conjunction with the consolidated financial statements and notes thereto included in Alkermes plc's Annual Report on Form 10-K for the year ended December 31, 2021, which the company intends to file in February 2022.

### Revenues for Calendar Year 2021 and 2020

(In thousands)	Three Months Ended March 31, 2021	Three Months Ended June 30, 2021	Three Months Ended September 30, 2021	Three Months Ended December 31, 2021	Year Ended December 31, 2021
Revenues:					
VIVITROL	\$ 74,534	\$ 88,417	\$ 88,865	\$ 92,038	\$ 343,854
INVEGA SUSTENNA/XEPLION and INVEGA TRINZA/TREVICTA	61,570	81,072	79,323	81,140	303,105
ARISTADA	55,429	72,391	68,872	78,663	275,355
VUMERITY	13,440	20,348	26,749	26,885	87,422
RISPERDAL CONSTA	14,162	14,450	10,970	11,287	50,869
LYBALVI	—	—	—	8,215	8,215
<b>Key Commercial Product Revenues</b>	<b>219,135</b>	<b>276,678</b>	<b>274,779</b>	<b>298,228</b>	<b>1,068,820</b>
Legacy Product Revenues	30,675	26,424	19,252	24,060	100,411
License Revenue	1,500	—	—	2,000	3,500
Research and Development Revenues	120	615	110	175	1,020
<b>Total Revenues</b>	<b>\$ 251,430</b>	<b>\$ 303,717</b>	<b>\$ 294,141</b>	<b>\$ 324,463</b>	<b>\$ 1,173,751</b>

(In thousands)	Three Months Ended March 31, 2020	Three Months Ended June 30, 2020	Three Months Ended September 30, 2020	Three Months Ended December 31, 2020	Year Ended December 31, 2020
Revenues:					
VIVITROL	\$ 78,769	\$ 71,646	\$ 80,258	\$ 80,049	\$ 310,722
INVEGA SUSTENNA/XEPLION and INVEGA TRINZA/TREVICTA	54,927	69,385	73,366	76,522	274,200
ARISTADA	50,957	58,769	62,400	68,912	241,038
RISPERDAL CONSTA	27,316	13,729	14,510	15,805	71,360
VUMERITY	1,691	2,594	2,713	15,543	22,541
<b>Key Commercial Product Revenues</b>	<b>213,660</b>	<b>216,123</b>	<b>233,247</b>	<b>256,831</b>	<b>919,861</b>
Legacy Product Revenues	32,317	30,797	29,762	23,023	115,899
License Revenue	—	—	1,050	—	1,050
Research and Development Revenues	243	609	953	141	1,946
<b>Total Revenues</b>	<b>\$ 246,220</b>	<b>\$ 247,529</b>	<b>\$ 265,012</b>	<b>\$ 279,995</b>	<b>\$ 1,038,756</b>

### 2022 Guidance — GAAP to Non-GAAP Adjustments

An itemized reconciliation between projected loss per share on a GAAP basis and projected loss per share on a non-GAAP basis is as follows:

(In millions, except per share data)	Amount	Shares	Loss Per Share
Projected Net Loss — GAAP	\$ (195.0)	163	\$ (1.20)

Adjustments:					
Share-based compensation expense		99.0			
Depreciation expense		40.0			
Amortization expense		35.0			
Income tax effect related to reconciling items		5.0			
Non-cash net interest expense		1.0			
Projected Net Loss — Non-GAAP		<u>\$</u>	<u>(15.0)</u>	163	\$ (0.09)

Projected GAAP and non-GAAP measures reflect mid-points within ranges of estimated guidance.

Alkermes Contacts:

For Investors: Sandy Coombs +1 781 609 6377

For Media: Katie Joyce +1 781 249 8927



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SOURCE Alkermes plc