# **Alkermes**°

Second Quarter 2024 Financial Results & Business Update

July 24, 2024

### Forward-Looking Statements and Non-GAAP Financial Information

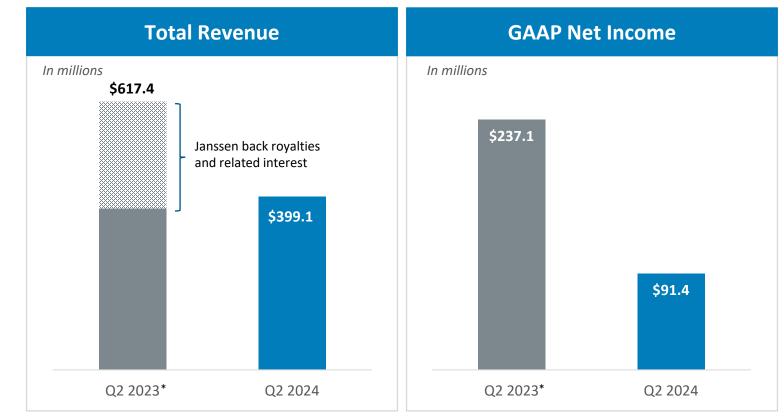
Certain statements set forth in this presentation constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, including, but not limited to, statements concerning: Alkermes plc's (the "Company") expectations with respect to its current and future financial, commercial and operating performance, business plans or prospects, including its expected cash and revenue generation and expectations of profitability. The Company cautions that forward-looking statements are inherently uncertain. Actual performance and results may differ materially from those expressed or implied in the forward-looking statements due to various risks, assumptions and uncertainties. These risks, assumptions and uncertainties include, among others: whether the Company is able to sustain profitability; the unfavorable outcome of arbitration or litigation, including so-called "Paragraph IV" litigation or other patent litigation which may lead to competition from generic drug manufacturers, or other disputes related to the Company's products or products using the Company's proprietary technologies; the Company's commercial activities may not be competed on time or at all and the results of such activities may not be positive, or predictive of final results from such activities, results of future development activities or real-world results; potential changes in the cost, scope, design or duration of the Company's development activities; the U.S. Food and Drug Administration ("FDA") or other regulatory authorities may make adverse decisions regarding the Company's products; the Company and its licensees may not be able to continue to successfully commercialize their products or support growth of such products; there may be a reduction in payment rate or reimbursement for the Company's products or an increase in the Company's financial obligations to government payers; the Company's products may prove difficult to manufacture, be precluded from commercialization by the proprietar

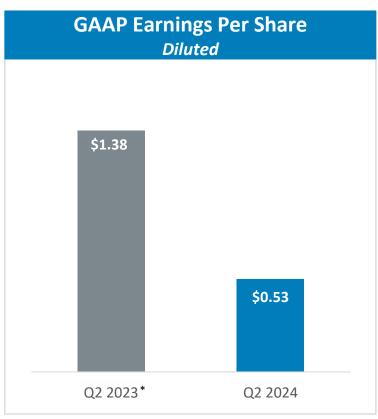
Non-GAAP Financial Measures: This presentation includes information about certain financial measures that are not prepared in accordance with generally accepted accounting principles in the U.S. ("GAAP"), including non-GAAP net income, EBITDA (earnings before interest, taxes, depreciation and amortization) and non-GAAP earnings per share. The Company provides these non-GAAP financial measures of the Company's performance to investors because management believes that these non-GAAP financial measures, when viewed with the Company's results under GAAP and the accompanying reconciliations, are useful in identifying underlying trends in ongoing operations. These non-GAAP measures are not based on any standardized methodology prescribed by GAAP and are not necessarily comparable to similar measures presented by other companies. Reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures, to the extent reasonably determinable, can be found in the Appendix of this presentation.

Note Regarding Trademarks: The Company and its affiliates are the owners of various U.S. federal trademark registrations (\*) and other trademarks (TM), including ARISTADA\*, ARISTADA INITIO\*, LYBALVI\* and VIVITROL\*. INVEGA® is a registered trademark of Johnson & Johnson or its affiliated companies. Any other trademarks referred to in this presentation are the property of their respective owners. Appearances of such other trademarks herein should not be construed as any indicator that their respective owners will not assert their rights thereto.

Q2 2024 Financial and Operational Performance

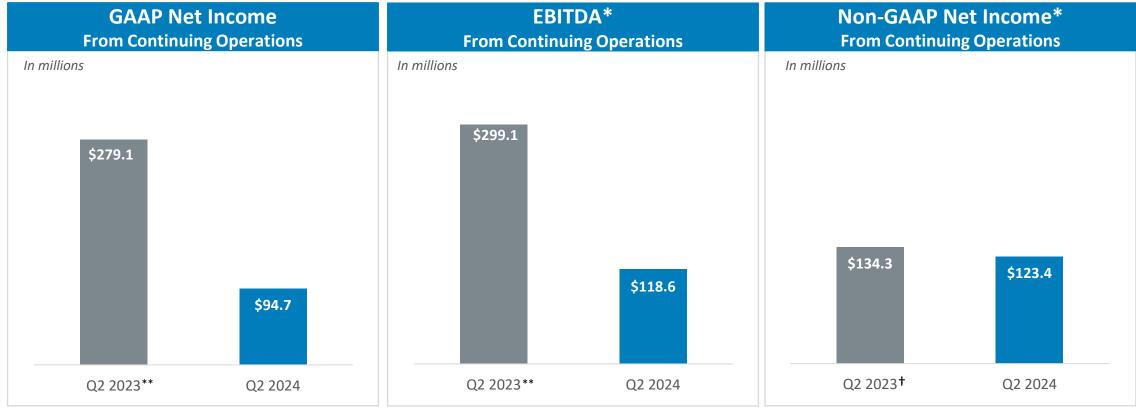
### Q2 2024 Financial Results Summary





<sup>\*</sup> Results for the three months ended June 30, 2023 included approximately \$245.5 million of back royalties (and related interest) related to U.S. net sales of long-acting INVEGA® products in 2022 and the first quarter of 2023 that ordinarily would have been recognized in prior periods, following the successful outcome of the Company's arbitration with Janssen Pharmaceutica N.V. ("Janssen"), a subsidiary of Johnson & Johnson.

### Q2 2024 Profitability From Continuing Operations



<sup>\*</sup>Reconciliation of this non-GAAP financial measure to the most directly comparable GAAP financial measure can be found in the Appendix of this presentation; EBITDA (earnings before interest, taxes, depreciation and amortization)

<sup>\*\*</sup> GAAP and EBITDA results for the three months ended June 30, 2023 included approximately \$245.5 million of back royalties (and related interest) related to U.S. net sales of long-acting INVEGA® products in 2022 and the first quarter of 2023 that ordinarily would have been recognized in prior periods, following the successful outcome of the Company's arbitration with Janssen.

<sup>†</sup> Non-GAAP net income results for the three months ended June 30, 2023 included approximately \$50.1 million of back royalties related to U.S. net sales of long-acting INVEGA products in the first quarter of 2023 that ordinarily would have been recognized in the first quarter of 2023, following the successful outcome of the Company's arbitration with Janssen.

## Q2 2024 Revenue Summary

Q2'24	Q2'23
\$269.3	\$231.5
\$111.9	\$102.1
\$86.0	\$82.4
\$71.4	\$47.0
\$129.9	\$385.9**
\$399.1	\$617.4**
	\$269.3 \$111.9 \$86.0 \$71.4 \$129.9

Amounts in the table above may not sum due to rounding.

<sup>\*</sup>Inclusive of ARISTADA INITIO®

<sup>\*\*</sup>Results for the three months ended June 30, 2023 included approximately \$245.5 million of back royalties (and related interest) related to U.S. net sales of long-acting INVEGA® products in 2022 and the first quarter of 2023 that ordinarily would have been recognized in prior periods, following the successful outcome of the Company's arbitration with Janssen.

### Alkermes: 2024 Financial Expectations\*

(in millions)	Financial Expectations for Year Ending Dec. 31, 2024
Total Revenues	\$1,500 – \$1,600
COGS	\$230 – \$250
R&D Expense	\$225 – \$255
SG&A Expense	\$625 – \$655
GAAP Net Income	\$350 – \$390
EBITDA <sup>‡</sup>	\$445 – \$485
Non-GAAP Net Income <sup>‡</sup>	\$465 – \$505
Effective Tax Rate	~17%

#### **Expected net sales of proprietary products:**

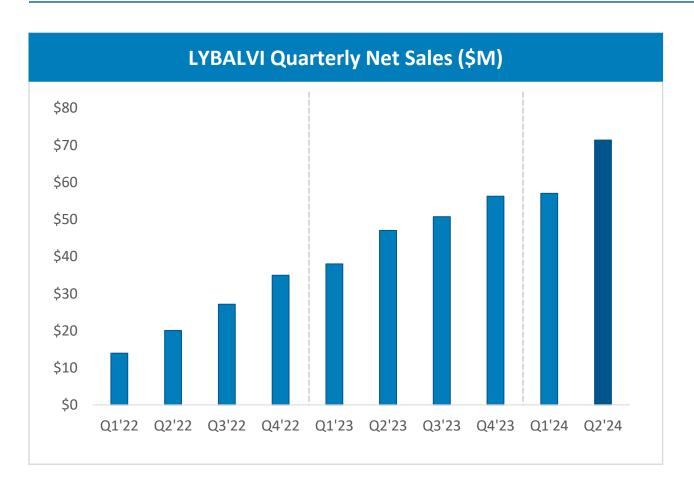
- VIVITROL® net sales of \$410M \$430M
- ARISTADA® net sales of \$340M \$360M
- LYBALVI® net sales of \$275M \$295M

<sup>\*</sup>These expectations were initially provided by the Company on Feb. 15, 2024, are reiterated by the Company on July 24, 2024 and are effective only as of such date. The Company expressly disclaims any obligation to update or reaffirm these expectations.

<sup>‡</sup>Reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures can be found in the Appendix of this presentation.

Q2 2024 Commercial Review

### LYBALVI® Performance and Expectations



# Q2'24 LYBALVI® net sales of \$71.4M reflects 52% growth compared to Q2'23

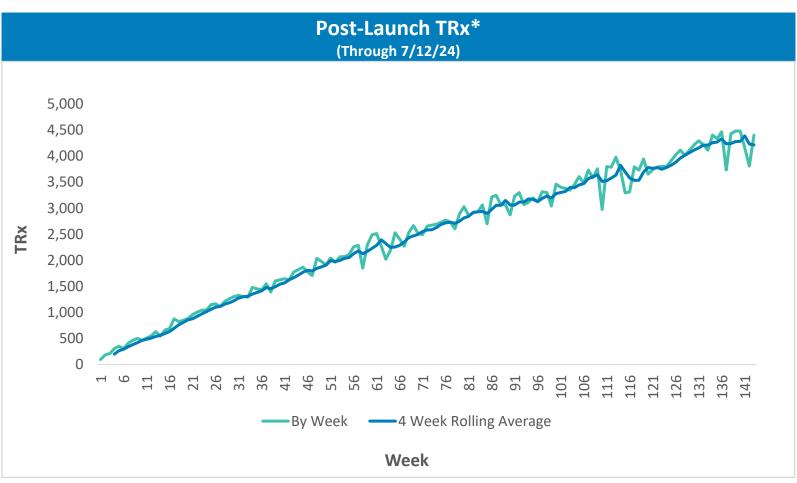
Q2'24 gross-to-net deductions: ~28%

#### **Outlook:**

 FY'24 net sales expected to range from \$275M - \$295M\*

<sup>\*</sup>These expectations were initially provided by the Company on Feb. 15, 2024, are reiterated by the Company on July 24, 2024 and are effective only as of such date. The Company expressly disclaims any obligation to update or reaffirm these expectations.

### LYBALVI® Prescription Growth Trends

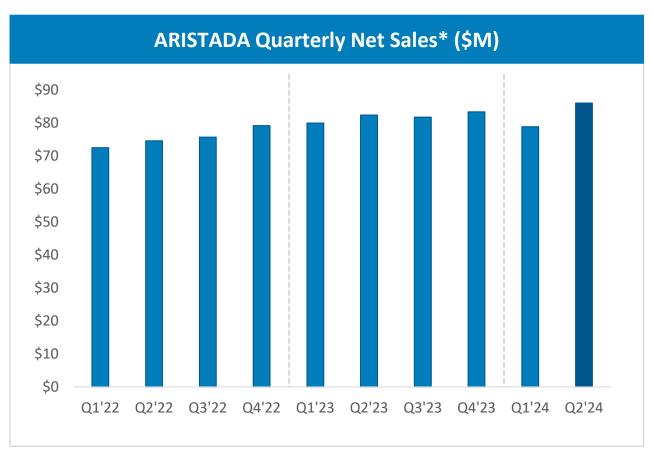


#### Q2'24 total TRx:

 ~55,300 reflecting 12% sequential growth compared to Q1'24

<sup>\*</sup>Source: IQVIA NPA Weekly

### ARISTADA® Performance and Expectations



#### Q2'24 ARISTADA® net sales were \$86.0M

#### **Outlook:**

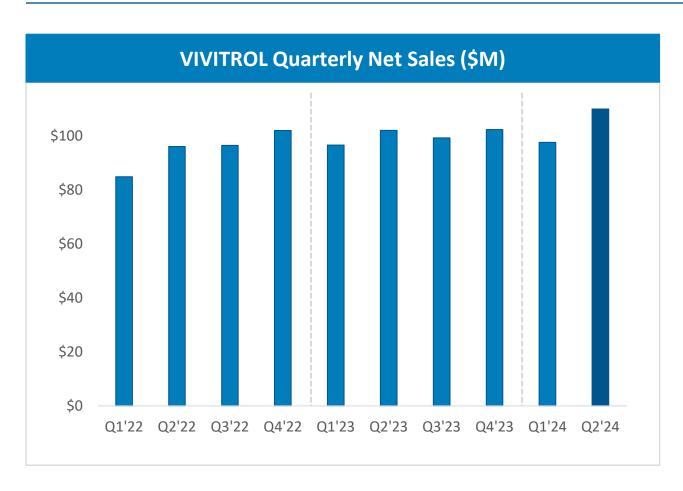
FY'24 net sales expected to range from \$340M – \$360M<sup>+\*</sup>

<sup>&</sup>lt;sup>†</sup> These expectations were initially provided by the Company on Feb. 15, 2024, are reiterated by the Company on July 24, 2024 and are effective only as of such date. The Company expressly disclaims any obligation to update or reaffirm these expectations.



<sup>\*</sup>Inclusive of ARISTADA INITIO®

### VIVITROL® Performance and Expectations



#### Q2'24 VIVITROL® net sales were \$111.9M

#### **Outlook:**

FY'24 net sales expected to range from \$410M – \$430M\*

<sup>\*</sup> These expectations were initially provided by the Company on Feb. 15, 2024, are reiterated by the Company on July 24, 2024 and are effective only as of such date. The Company expressly disclaims any obligation to update or reaffirm these expectations.

# Appendix

### Appendix: Amounts Included in Discontinued Operations

(In millions)	Three Months Ended June 30, 2024	
Cost of goods manufactured and sold	\$	
Research and development		3.9
Selling, general and administrative		
Income tax benefit	\$	(0.6)
Loss from discontinued operations, net of tax	\$	3.3

(In millions)	Three Months Ended June 30, 2023	
Cost of goods manufactured and sold	\$	0.0
Research and development		32.6
Selling, general and administrative		9.5
Income tax benefit	\$	(0.0)
Loss from discontinued operations, net of tax	\$	42.0

### Appendix: Financial Results GAAP to Non-GAAP Adjustments

	Three Months Ended	Three Months Ended
(In millions)	June 30, 2024	June 30, 2023
Net Income from Continuing Operations — GAAP	\$ 94.7	\$ 279.1
Adjustments:		
Share-based compensation expense	20.6	5 27.2
Depreciation expense	6.6	9.4
Amortization expense	0.0	8.9
Non-cash net interest expense	0.1	0.1
Separation expense	0.0	5.9
Income tax effect related to reconciling items	2.1	0.8
Gain on sale of Athlone manufacturing facility	(1.5)	
Final award in the Janssen arbitration (2022 back royalties and interest)		(197.1)
Non-GAAP Net Income from Continuing Operations	<b>\$ 123.</b> 4	\$ 134.3
Non-GAAP Net Loss from Discontinued Operations	\$ (3.3)	\$ (40.0)
Non-GAAP Net Income	\$ 120.1	\$ 94.3

Amounts in the table above may not sum due to rounding.

# Appendix: Financial Results GAAP to EBITDA Adjustments

(In millions)	Three Months Ended June 30, 2024		ths Ended 2 30, 2023
Net Income from Continuing Operations — GAAP	\$ 94.7	, \$	279.1
Adjustments:			
Depreciation expense	6.0	;	9.4
Amortization expense	0.0	)	8.9
Interest income	(10.7	)	(6.8)
Interest expense	6.0	)	5.7
Income tax provision	22.:	L	2.3
EBITDA from Continuing Operations	<b>\$ 118.</b> 0	\$	299.1
EBITDA from Discontinued Operations	\$ (3.9	) \$	(41.4)
EBITDA	\$ 114.7	<i>!</i> \$	257.7

### Appendix: 2024 Guidance GAAP to Non-GAAP Adjustments

(In millions)	Year Ending December 31, 2024
Projected Net Income — GAAP	\$ 370.0
Adjustments:	
Share-based compensation expense	86.0
Depreciation expense	35.0
Amortization expense	1.0
Non-cash net interest expense	0.5
Income tax effect related to reconciling items	(7.5)
Projected Net Income — Non-GAAP	\$ 485.0

Projected GAAP and non-GAAP measures reflect the mid-points within the Company's financial expectations ranges.

# Appendix: 2024 Guidance GAAP to EBITDA Adjustments

(In millions)	Year Ending December 31, 2024
Projected Net Income — GAAP	\$ 370.0
Adjustments:	
Net interest income	(16.0)
Depreciation expense	35.0
Amortization expense	1.0
Provision for income taxes	75.0
Projected EBITDA	\$ 465.0

Projected GAAP and non-GAAP measures reflect the mid-points within the Company's financial expectations ranges.

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